



SUBJECT-MATTER-LED, EXECUTION FOCUSED

## About Eclipse

**For over 20 years**, Eclipse Consulting Group has built a reputation for quality and continuity, delivering measurable results through technical expertise, attentive service, and vendor-independent solutions. Our clients trust us to strengthen their business and drive profitability with clear ROI.

**We are a globally recognized firm** specializing in advisory, consulting, technology, and managed services. With deep industry and subject matter expertise, we help organizations navigate change across people, processes, and technology. Our vision is to be the trusted partner of choice, delivering impactful solutions to complex challenges and enabling our clients to evolve.

**We are committed** to understanding organizational goals, challenges, and technical strategies to provide execution-focused, data-driven solutions. With a mission of merging cross-functional expertise with a data-centric focus, we deliver exceptional advisory and support services that drive lasting success.

## Select Capabilities



**Data Management**



**Process & Operational Excellence**



**Risk & Regulatory**



**Payments & Treasury Management**



**Financial Crimes**



**Banking**

# WHO IS ECLIPSE CONSULTING GROUP?

Eclipse specializes in addressing complex client challenges, delivering tailored, industry-specific solutions that address business and data needs through unmatched subject matter expertise and a blend of tactical and strategic execution.



## Data Driven Approach

- Relying on data and empirical evidence to inform decision-making
- Leveraging cutting-edge data tools for efficiency, scalability, and optimal use
- Emphasizing data literacy and analytics

## Comprehensive Insights

- Leveraging individual practice expertise across the organization
- Assessing problems from multiple angles across people and culture, process, and technology

## Subject Matter Expert Led

- Deep industry and subject matter experience
- Expert-level knowledge in key areas of Data Management and Analytics, Operational Excellence, and Risk & Regulations

## Execution Focused

- Cutting through the fluff and paralysis with our results-oriented teams
- Quickly ramping up for immediate value add

## Select Partners



# ECLIPSE'S DATA MANAGEMENT CAPABILITIES






We provide end-to-end expertise in data strategy, governance, and management to help organizations unlock the full value of their data. Our tailored approach ensures data is high-quality, secure, and effectively utilized, driving smarter decisions, compliance, and a competitive edge.

	<b>Data Strategy</b> <i>Aligning data with business goals</i>	<b>Data Governance</b> <i>Ensuring responsible data management</i>	<b>Data Quality</b> <i>Maintaining accurate, complete, and compliant data</i>	<b>Data Architecture</b> <i>Designing structured, scalable, and integrated data ecosystems</i>	<b>Data Security &amp; Privacy</b> <i>Safeguarding sensitive data and ensuring compliance with privacy laws</i>	<b>Data Lifecycle Management</b> <i>Managing data from creation to disposal</i>	<b>Data Analytics</b> <i>Analyzing data through data science and interactive data visualization</i>
Process	<ul style="list-style-type: none"> <li>Business and data goal alignment</li> <li>Data maturity assessments</li> <li>Business use case prioritization</li> </ul>	<ul style="list-style-type: none"> <li>Data Policies and Standards</li> <li>Business Data Ownership</li> <li>Data Certification</li> <li>RACIs</li> </ul>	<ul style="list-style-type: none"> <li>Data Quality &amp; Controls Policies and Standards</li> <li>Data Profiling, Cleansing, &amp; Validation</li> <li>Issue Management &amp; Resolution</li> </ul>	<ul style="list-style-type: none"> <li>Business Glossaries and Data Dictionaries</li> <li>Data Cataloging</li> <li>Data Lineage</li> <li>Data Modeling</li> <li>Meta/Master Data Mgmt.</li> </ul>	<ul style="list-style-type: none"> <li>Compliance and Security Policies</li> <li>Privacy Regulations</li> <li>Access Controls</li> <li>Audits &amp; Compliance</li> <li>Incident Planning</li> </ul>	<ul style="list-style-type: none"> <li>Data Sizing, Storage, and Movement,</li> <li>Retention Policies</li> <li>Data Archival and Monitoring</li> <li>Disposal Processes</li> </ul>	<ul style="list-style-type: none"> <li>Drill-down Analysis</li> <li>Data Story Telling</li> <li>Design Based thinking</li> <li>Agile development</li> <li>Augmented Intelligence</li> </ul>
People	<ul style="list-style-type: none"> <li>CDOs</li> <li>Executive Leadership</li> <li>Business Leaders</li> </ul>	<ul style="list-style-type: none"> <li>Data Stewards</li> <li>Data Owners</li> <li>Data Governance Committees</li> </ul>	<ul style="list-style-type: none"> <li>Data Stewards</li> <li>Data Owners</li> <li>Data and Business Analysts</li> <li>Data Quality Teams</li> <li>QA Engineers</li> </ul>	<ul style="list-style-type: none"> <li>Solution Architects</li> <li>Technical Architects</li> <li>DBAs</li> <li>Meta &amp; Master Data Managers</li> </ul>	<ul style="list-style-type: none"> <li>CISOs</li> <li>Privacy Officers</li> <li>Security Engineers</li> <li>Data Protection Officers (DPOs)</li> <li>Compliance &amp; Audit</li> </ul>	<ul style="list-style-type: none"> <li>Lifecycle Managers</li> <li>Storage Admins</li> <li>Archiving Specialists</li> <li>Compliance Officers</li> </ul>	<ul style="list-style-type: none"> <li>Data Engineers</li> <li>Data Architects</li> <li>Data Scientists</li> <li>Data Designers</li> </ul>
Technology	Consideration of: <ul style="list-style-type: none"> <li>Data Governance and Management Tooling</li> <li>Cloud Platforms</li> <li>Analytics Tools</li> </ul>	<ul style="list-style-type: none"> <li>Automated Notifications (workflows)</li> <li>Data Quality &amp; Metadata enablers</li> <li>Collibra</li> </ul>	<ul style="list-style-type: none"> <li>ETL Tools</li> <li>Data Profiling, Quality, Enrichment Tools</li> <li>Issue Management Tools</li> <li>Audit Reports</li> </ul>	<ul style="list-style-type: none"> <li>Collibra</li> <li>Erwin</li> <li>Alation</li> <li>MDM Tools</li> </ul>	<ul style="list-style-type: none"> <li>Identity Access Mgmt. (IAM) Systems</li> <li>Encryption Tools</li> <li>Data Audit Trails</li> </ul>	<ul style="list-style-type: none"> <li>Informatica ILM</li> <li>Cloud Storage</li> <li>Backup Tools</li> <li>Automation Systems</li> </ul>	<ul style="list-style-type: none"> <li>Python, R, SQL, No-SQL</li> <li>Tableau, Qlik Sense, PowerBI</li> <li>Mongo DB, Hadoop, Spark</li> </ul>

## SENIOR MANAGEMENT SPONSORSHIP – PROACTIVE MEASUREMENT – COMMUNICATION & ALIGNMENT

# RISK & REGULATORY CAPABILITIES

Navigating the demands of intensified regulatory scrutiny and the need for increased operational efficiency requires a team adept at understanding and addressing these challenges. At Eclipse, our experts transform the complexities of Risk & Regulatory compliance into opportunities for our clients to thrive.

 <p><b>Governance, Risk, &amp; Compliance</b></p>	 <p><b>Financial Risk</b></p>	 <p><b>Regulatory Compliance &amp; Remediation</b></p>	 <p><b>Non-Financial Risk</b></p>	 <p><b>Financial Crimes &amp; Fraud Risk Mgmt.</b></p>
<ul style="list-style-type: none"> <li>• Risk Governance Framework Design</li> <li>• Risk Appetite Board Oversight</li> <li>• Business Continuity &amp; Disaster Recovery</li> <li>• GRC Implementation</li> <li>• Reporting Solutions &amp; Metrics</li> <li>• Risk &amp; Controls</li> </ul>	<ul style="list-style-type: none"> <li>• Credit Risk</li> <li>• Liquidity Risk</li> <li>• Market Risk</li> <li>• Valuation Risk</li> </ul>	<ul style="list-style-type: none"> <li>• Regulatory Exam Management</li> <li>• Regulatory Reporting Enhancement</li> <li>• Regulatory Readiness Assessment</li> <li>• Regulatory Change Management</li> <li>• Regulatory Corrective Action Closure</li> </ul>	<ul style="list-style-type: none"> <li>• Operational Risk</li> <li>• Reputational Risk</li> <li>• Technology Risk</li> <li>• Legal Risk</li> <li>• Political &amp; Country Risk</li> <li>• Third Party Risk Management</li> <li>• Model Risk</li> </ul>	<ul style="list-style-type: none"> <li>• Client Lifecycle Management</li> <li>• Sanctions and Name Screening</li> <li>• Monitoring and Investigations</li> <li>• Fraud</li> </ul>

# FINANCIAL CRIMES CAPABILITIES

Eclipse provides a comprehensive suite of Financial Crimes consulting services to help organizations meet regulatory expectations and safeguard against financial threats with expertise in KYC / BSA / AML, Anti-Fraud, Sanctions, Client Lifecycle Management, Trade Surveillance, Regulatory Compliance & Remediation.



**Regulatory Insight – Industry Experience – Data-Driven Approach – Excellence in Execution**

# PROCESS & OPERATIONAL EXCELLENCE CAPABILITIES

At Eclipse, our Process & Operational Excellence practice redesigns processes for efficiency, standardizes procedures, optimizes controls, establishes governance, implements automation, and enhances employee skills through training.

## Process Design and Reengineering

Analysis and rethinking of the process to improve efficiencies, optimize workflows, and ensure focus on value-added activities.



## Controls Management

Assess and optimize controls to ensure cost-effective performance and focus on minimizing risks. Top-down and bottom-up approaches to performing Risk and Controls Self Assessments (RCSA).



## Process Governance & Monitoring

Design and implement process governance by establishing policies, standards, and processes across the business and organization.



## Process Documentation, Procedures & Policies

Align and standardize processes and procedures to ensure fitness for purpose and harmonization with organizational requirements. Ensuring connectivity to training and development efforts of organizations.



## Tooling & Process Automation

Assess and prioritize the capabilities that need to be supported by tooling as well as a tool's ability to support them. Solution implementation and automation implementation.

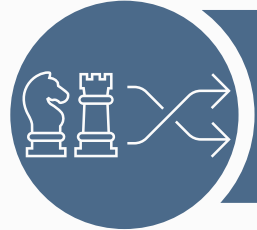


## Training and Upskilling

Facilitate operational efficiency by offering training and development programs to expand employees' abilities and minimize skill gaps. Extensive process documentation, enabling ease of knowledge transfer.

# ECLIPSE'S AI PRACTICE

Eclipse's AI practice transforms AI ambition into ROI by aligning strategy, risk-smart governance, and agile delivery under one roof. From C-suite roadmaps to compliant AI Operational Excellence, we fast-track high-value use-cases into trusted, business-ready solutions.



## Strategy & Vision

- AI Readiness
- AI Opportunity Discovery & Prioritization
- Business Case & Investment Modeling
- Strategy Design & Roadmap Development
- Change Management & Stakeholder Engagement



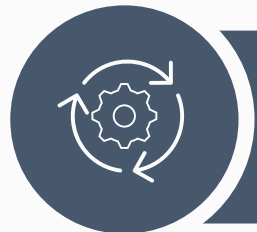
## Governance, Risk & Compliance

- AI Governance Framework Design
- AI Risk Management & Controls
- Regulatory & Ethical Compliance Readiness
- Model Governance & Documentation Standards
- Trust, Transparency & Explainability Mechanisms



## Product & Use Case Delivery

- AI Use Case Design & Feasibility Analysis
- User-Centric Design & Agile Delivery Governance
- Solution Integration & Deployment
- Change Adoption & Business Enablement

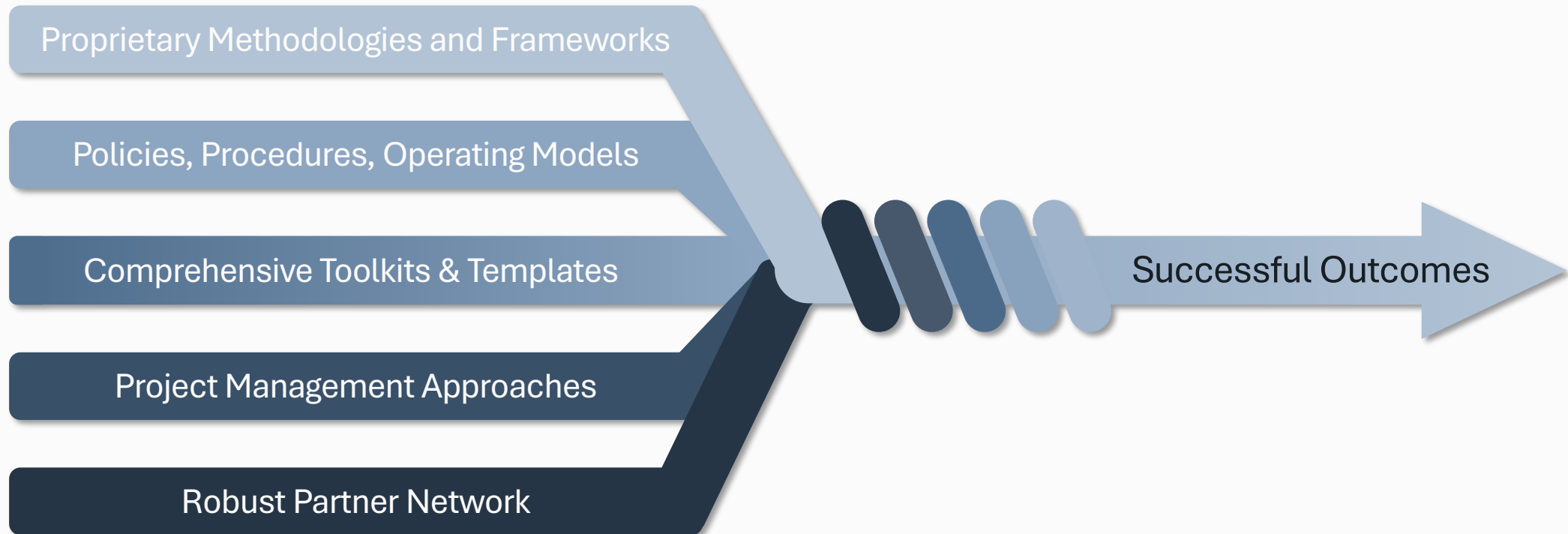


## Operations & Value Realization

- AI Operations & Lifecycle Management
- AI Performance Monitoring & Value Realization
- AI Workforce & Capability Enablement
- AI Process & Governance Automation

# ACCELERATING YOUR TRANSFORMATION WITH ECLIPSE

Our service offerings are powered by proprietary tools and frameworks that accelerate transformation, enhance integration, and drive sustainable, scalable outcomes.




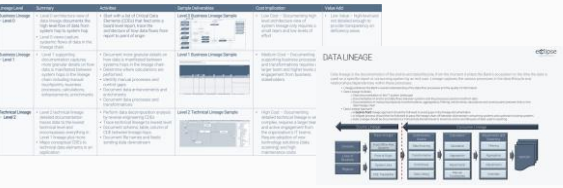


# ILLUSTRATIVE ECLIPSE’S ASSETS AND ACCELERATORS

## Subject matter experience and lessons learned

- Seasoned practitioners with front, middle and back-office experience
- Program management and execution-focused consultants
- Deep bench of regulatory change/remediation SMEs
- Credentials delivering high-profile programs at peer institutions
- Speed mobilizing and executing

## Our existing assets and tools accelerate your journey

- Tool kits and scripts for complex change and regulatory programs
- Reference policy, procedures, frameworks, operating models, and standards
- Project management approaches, tools, and templates
- Vetted templates covering everything from BRDs to data lineage documentation
- Vendor landscape knowledge, selection criteria, and implementation plans

Select Examples	Description	Assets / Tools	Deliverables
Governance Roles and Certification Framework	<ul style="list-style-type: none"> <li>• Setup governance roles in line with organization and culture</li> <li>• Establish ownership, accountability, and oversight</li> <li>• Identify Critical Data Elements</li> </ul>		<ul style="list-style-type: none"> <li>• Roles definition and hierarchy (included in policies)</li> <li>• Set of trainings</li> <li>• CDE identification and prioritization process</li> <li>• CDE certification process</li> </ul>
Lineage, Metadata	<ul style="list-style-type: none"> <li>• System-to-system journey of the data</li> <li>• Data transformations</li> <li>• Impact analysis</li> <li>• Data dictionaries</li> <li>• Business term glossaries</li> <li>• Data catalogs</li> </ul>		<ul style="list-style-type: none"> <li>• Data lineage standards and procedures</li> <li>• Metadata management standards and procedures</li> </ul>
Stakeholder Engagement and Sign-off	<ul style="list-style-type: none"> <li>• Stakeholder management methods</li> <li>• Stakeholder management toolkits</li> </ul>		<ul style="list-style-type: none"> <li>• Key stakeholder identification and initial agreement on prioritized data capture, aggregation, and required controls</li> </ul>
Data Governance and Operating Model Design	<ul style="list-style-type: none"> <li>• Define interim target state data governance, management, and operating model</li> <li>• Systems, infrastructure, and architecture design/execution</li> </ul>		<ul style="list-style-type: none"> <li>• Data governance framework &amp; policies</li> <li>• Data quality framework &amp; policies</li> <li>• Process design documentation</li> <li>• Target state design, project plans, &amp; roadmap</li> </ul>

# CONTACT US




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